REPRESENTATIVE SAMPLES OF GENERAL AVIATION AIRPORT HANGER GROUND LEASE RATES AND FUEL FLOWAGE FEES IN MONTANA: 2014

Fuel Flowage Fees:

A fuel flowage fee is a tax assessed on the user, which is paid at the pump. Fuel flowage fee revenues are sent to the airport governing body, usually the board or authority and are then put into airport coffers for airport improvements or other expenses. The fuel flowage fee is actually an airport user fee and is the commonly accepted and fair way to raise airport revenues without placing the entire burden on local airport tenants since revenue is provided by transient aircraft using the airport. The typical fuel flowage fee for small Montana airports is 5¢/gal. Many times, an airport will place a greater fuel flowage fee on jet fuel since this will shift even more of the cost burden to the more expensive, fuel consuming transient aircraft which place more wear and tear on the airport.

Hangar Ground Lease Rates:

Hangar ground lease rates are the lease rates that an airport charges for the ground on which private or commercial hangars are built. Since many airports around the state have very few tenants, they have no set rate and will convene the airport board to determine one when an offer to build something on airport property is made. Some airports will have a different rate for commercial versus private hangar space rates since most commercial operators use apron space in the conduct of their daily commercial operations. Some airports will lease apron space to commercial operators for a smaller fee than the hangar ground lease rate. Many airports around the state do not charge anything for the hangar lease rates as a way of promoting aviation on the airport, in these cases, usually a \$1.00/yr lease is drawn up. Airports vary widely around the state in their hangar ground lease rates and sometimes have many different stipulations associated with them, as an example, an airport might have rules about how long lease rates are, how often the price may be raised and how often an option to renew will be available. A 20 year hangar ground lease with an option to renew is usually the most common type of hangar ground lease and is often the type required by lending institutions. The ideal hangar ground lease rate is one that generates the needed revenue for the airport but does not create such a cost burden that users will not build hangars.

Other Notes:

Fuel flowage fees and hangar ground lease rates are generally higher at large commercial service, certificated airports. The differences in rates and charges between big commercial airports and small general aviation airports is because large airports provide many more airport services than small airports, such as; 24 hour security, a 24 hour terminal, instrument landing systems, expansive lighting and crash fire rescue services. Even though large airports can receive funding through avenues not usually available to small general aviation airports, much of the operating revenue needed by large airports is still highly dependent on airport user fees.

It should also be mentioned that the benefits created through tax revenue generated by an airport help not only the airport, but also the surrounding communities. This is because counties and cities receive considerable tax benefits from an airport through taxes on hangars and based aircraft.

| <u>Airport</u> | Fuel Flow Fee | Hanger Ground Lease cost per year | Other Fees or Notes |
|----------------|----------------------|---|--|
| Anaconda | None | 4¢/ft ² Private 4¢/ft ² Commercial | None |
| Ashland | None | None | None |
| Baker | 10¢/gal | \$50.00/year Community Heated Hangar \$300-\$1200 / Year Community Cold Hangar \$125-150 / month Commercial \$100 - \$200 / year | \$250.00 Aerial Applicator lease/year Fuel Self Service 100LL/Jet A Self Service 100LL/Jet A |
| Big Sandy | None | \$120/Year for 100 foot lot T-hangars \$75/month | Fuel Self Service 100LL |
| Big Timber | 3¢/gal | 10¢/ft ² private 15¢/ft ² commercial | 100LL/Jet A Full Service |
| Boulder | None | None | None |
| Bridger | None | 10¢ ft ² for hangar & apron footprint \$80 - \$200 / aircraft / month | |
| Broadus | None | None | Fuel Self Service 100LL/Jet A |
| Canyon Ferry | None | \$150 / Year | |

| <u>Airport</u> | Fuel Flow Fee | Hanger Ground Lease cost per year | Other Fees or Notes |
|----------------|------------------|---|--|
| Chester | None | 5¢ ft²/Year Hangar \$250/Year 3¢ ft² / year commercial | 100 LL/Jet A Available When Attended |
| Chinook | 10¢/gal | \$100 / Year | Fuel Independent Unbranded Self Service CC Fuel available 8-5, 7 days week or on call. |
| Choteau | None | 4¢ ft ² private & commercial Hangar \$40 / month \$25 / night, \$50 / week | Fuel Self Service – 100LL Jet A – Full Service 8-5 & On Call |
| Circle | None | None-set (T-hangars are \$35.00/month) | None |
| Colstrip | None | \$100 per year | None |
| Columbus | 4¢/gal 100 LL | 9¢/ft ² private 13¢/ft ² commercial Tie downs \$16.00/month | Fuel Self Service |
| Conrad | None | 12¢/ ft² | 100LL Contact Manager 788-5790 or 278-9158 |
| Cut Bank | None | Bare ground - 2¢/ft ² Land with building -10¢/ft ² Airport Authority owned buildings Single \$85/Month Twin \$160/Month (T-hangers are \$130.00/year) | Fuel Self Service, 100LL/Jet A Overnight hangar available. Major & Minor Aircraft repair |
| Culbertson | None | None | 100 LL, Auto Fuel. 24 hour Self Service |
| Deer Lodge | 25¢/gal Jet A | 4¢/ft ² ground lease plus \$100 per aircraft / year | 100 LL Self Service Jet A Full Service Truck |

| Airport | Fuel Flow Fee | Hanger Ground Lease cost per year | Other Fees or Notes |
|-------------|----------------------|---|---|
| | | | |
| Dell | None | \$.085 ft ² /year | None |
| Dillon | 5¢/gal | Ground lease 3¢/ft ² | 100 LL / Jet A |
| Dutton | None | 4¢ /ft² per year T Hangars \$50/month | |
| Ekalaka | None | \$300.00 per year | Fuel Self Service 100LL |
| Ennis | 4¢/gal | 4¢/ft² lease | 100 LL Self Service Jet A Full Service Truck |
| Eureka | 10¢/gal | 5¢ /ft² per year | Fuel Self Service 100LL |
| Fairfield | None | $4\phi/ft^2$ | |
| Fairview | None | 6¢/ft² private | |
| Forsyth | None | \$55.00/month for any hangar | |
| Fort Benton | None | \$75/month old hangars \$140/month new hangars | Fuel Self Service 100LL |
| Fort Peck | None | None | Auto Fuel only |
| Fort Smith | None | None | None |
| Gardiner | 5¢/gal | 10¢/ft ² | 100LL/Jet A, Available When Attended |

| Airport | Fuel Flow Fee | Hanger Ground Lease cost per year | Other Fees or Notes |
|-------------|---------------|--|--|
| Glasgow | None | 10¢x1.5x ft ² private 12¢x1.5 x ft ² commercial T-Hangar \$70-\$100/month | 100LL Self Service 24 Hour Jet A Full Service Truck 24 Hour |
| Glendive | None | \$75 min, 5¢ ft ² after 1000 ft ² 10¢/ft ² commercial after 1000 ft ² | 100LL Self Service 24 Hour Jet A |
| Geraldine | None | None | None |
| Hamilton | 5¢/gal | 10¢/ft ² Commercial \$120 Plus 10¢/ft ² | Fuel Self Service - 100LL / Jet A |
| Hardin | None | \$50/year/single | |
| Harlowton | None | None | None |
| Harlem | None | None | None |
| Havre | None | T-Hangar \$65/Month | Fuel Self Service - 100LL / Jet A |
| Hebbleman | None | None | 100LL Key Pump |
| Hogeland | None | None-set \$75.00/year minimum 1000 ft ² | None |
| Hinsdale | None | None | None |
| Hot Springs | None | None | None |

| <u>Airport</u> | Fuel Flow Fee | Hanger Ground Lease cost per year | Other Fees or Notes |
|----------------|----------------------|--|---|
| Kalispell City | None | 20¢/ft ² Private Ground Commercial - \$150 / Month / ft ² | Commercial fee: \$150/month Tie down fee: \$20/month Fuel Self Service 100LL Jet A / Full Service Only |
| Laurel | 10¢/gal | 14¢/ft² general, 10¢/ft² commercial 10¢/ft² FBO building, | Fuel Self Service – 100 LL / Jet A |
| Lewistown | 5¢/gal | 9.92¢/ft²/land +2¢ by highway \$76.88 - \$82 / Month/T-hanger \$55/ Single \$90/Twin Big Hanger/Month Commercial 9.84¢ ft²ground Commercial 9.84¢ ft² building, Terminal | Fuel Self Service - 100LL / Jet-A Truck |
| Lincoln | None | \$.085 ft ² /year | Free pilots campground Free use of bicycles |
| Libby | 5¢/gal | 2.5¢/ft ² | 100 LL / Jet A - Self Service Courtesy Car Available |
| Livingston | 5¢/gal | 16¢/ft ² - Private Hangars \$103/Month T-Hangar | 100 LL/ Jet A- Full Service |
| Malta | 10¢/gal | 10¢ /ft ² Private Ground 20¢/ft ² Commercial T Hangers \$100/month | Self Service Fuel 100LL / Jet A |

| <u>Airport</u> | Fuel Flow Fee | Hanger Ground Lease cost per year | Other Fees or Notes |
|----------------|---------------|---|---|
| | | | |
| Miles City | None | <pre>\$51 to \$68/month single \$160/month/twin 6.5¢/ft²/month/commercial</pre> | 100LL Self and Full Service 24 Hour Jet A Full Service |
| Opheim | None | None | None |
| Philipsburg | None | Negotiate with owner | None |
| Plains | None | 8¢/ft²/year Private 16¢/ft²/year Commercial | None |
| Plentywood | None | 8¢ / ft ² For Private 10¢ / ft ² For Commercial | 100LL Self Service – 24 Hours |
| Polson | None | 20¢/ft² 12¢/ft² T-Hangar- \$90/Month | Self Service Fuel – 100LL / Jet A |
| Poplar | None | 6¢/ ft² Private 8¢/ ft² Commercial | Full Service Fuel - Advanced Notice - 24 Hours 100 LL / Jet A |
| Red Lodge | None | 10¢/ft² / year /T-Hangar | 100 LL – Call 406-855-9164 or 406-425-1161 |
| Ronan | 10¢/gal | \$0.125/ft²/year T-Hangar \$200/Month | 100LL / Jet A Self Service 24 hour Courtesy Car |
| Roundup | 5¢/gal | 2.5¢ / ft ² Private 5¢ / ft ² Commercial | Self Service Fuel – 100LL / Jet A Courtesy Car Available |

| Airport | Fuel Flow Fee | Hanger Ground Lease cost per year | Other Fees or Notes |
|--------------|------------------------------|---|--|
| St. Ignatius | 5¢/gal | \$1.50 / ft²/ year | Self Service Fuel 100LL |
| Scobey | None | \$100/yr for any hangar or space to build \$100/yr Commercial Ground | Self Service Fuel 100LL/Jet A |
| Seeley lake | None | \$.085 ft ² /year \$230 / year off field access private \$460 / year off field access commercial | Free Pilot Campground Free use of bicycles |
| Shelby | None | None-set (private hangar rental is \$50.00/y | r) |
| Sidney | 7¢/gal 100LL 9¢∕gal Jet A | 6¢/ft² private 27¢/ft² Commercial Ground | 100LL / Jet A Self Service & Truck Taxi 24 Hours |
| Stanford | None | \$100 / Month Holds Two Airplanes Each | 100 LL With Prior Arrangements |
| Stevensville | 5¢/gal | 6¢/ft ² \$150.00-\$180.00/Month \$150.00-\$210.00/Month Condo hangers | Tie Down (day/month) Single: \$3.00/15.00 Multi: \$5.00/25.00 100 LL 24 Hour Credit Card Self Service |
| Superior | None | \$35 / month | 100 LL 24 Hour Credit Card Self Service |
| Terry | None | 40 X 30 hangar \$175 / month None | |
| Three Forks | 3¢/gal | 5¢/ ft² / year \$150 - \$250 Condo/Hangar | Self Service Fuel 100LL Credit Card |

| Airport | Fuel Flow Fee | Hanger Ground Lease cost per year | Other Fees or Notes |
|---------------|----------------------|--|--|
| Townsend | 5¢/gal | 10.7¢ / ft² Per Year | Tie Down Long Term \$10/month Self Service Fuel - 100LL |
| Turner | None | None | Self Service Fuel – 100LL |
| Twin Bridges | None | 4¢/ ft² / year \$450-\$600 / Month | 100LL / Jet A Self Service 24 hour |
| West Fork | None | None | 100LL |
| White Sulphur | None | None | Self Service Fuel – 100LL Jet A with advance notice |
| Winifred | None | One Common Hangar \$40/Month | Self Service Fuel - 100LL |
| Winnett | None | None | None |
| Wisdom | 5¢/gal | None | None |
| Wolf Point | None | \$2.50/lineal frontage footage Hangar: \$60/month, \$20/day Commercial: FedEx \$450/month Silver Airways: \$750/month TSA: \$500/month | Self Service Fuel – 100LL/Jet A |

For further information, additions or corrections please contact:

Montana Aeronautics Division Attn: Michael S. Rogan

P.O. Box 200507 Helena, MT. 59620-0507 Phone: (406) 444-9590 Fax (406) 444-2519

Rates and Charges Survey: 2014