## EMPLOYMENT I ANNUAL REVENUES

| AIRPORT | EMPLOYEES ON | TOTAL | TAX | TIEDOWN/HANGARS | FUEL FLOWAGE | LANDING FEES | BUILDING RENT | AUTO PARKING | CONCESSIONS-GIFT | LAND-IMPROVED | ADVERTISING |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | AIRPORT PAYROLL | EMPLOYMENT | REVENUE |  |  |  |  | RENTAL CAR | RESTAURANT, BAR VENDING MACHINES | UNIMPROVED, INUSTRIA PARK, AG LEASING |  |
| BIL | 56 full time 10 seasonal | 870 est. |  | \$270,072.00 | \$144,886.00 | \$1,343,096.00 | $\begin{aligned} & \$ 2,524,586.00 \\ & \$ 226,652.00 \end{aligned}$ | \$2,342,500.00 <br> \$1,566,268.00 <br> \$356,306.00 | \$291,853.00 | \$579,624.00 | \$80,000.00 |
| BZN | 34 (Airport Authority) <br> 2 seasonal | 700 est. |  | \$95,314.00 | \$141,066.00 | \$770,919.00 | $\begin{aligned} & \$ 1,135,553.00 \\ & \$ 33,673.00 \end{aligned}$ | $\begin{aligned} & \$ 2,577,299.00 \\ & \$ 2,743,357 \quad \text { Rental } \end{aligned}$ | \$956,955.00 | \$324,499 Land | \$158,113.00 |
| втм | 8 full time | 100 full time 5 part time |  | N/A | \$48,000.00 | \$78,000.00 | \$261,000.00 | Free Parking Rental \$101,00.00 |  | \$24,500.00 | \$9,000.00 |
| GTF | 11 permanent <br> 10 Seasonal | 1300 est. <br> includes military and FedEx |  | \$51,000.00 | \$48,000.00 | \$579,000.00 | Terminal \$602,396.00 Other \$115,785.00 | Park \$951,953.00 <br> Rental \$669,698.00 | \$87,547.00 | \$307,000.00 | \$44,500.00 |
| HLN | 18 full time <br> 1 part time <br> 3 seasonal | 1,174 |  | \$50,000.00 T-Hangers | \$58,000.00 | \$167,000.00 | Terminal \$542,000.00 Other $\$ 1,845,000.00$ | Park \$400,000.00 Rental $\$ 410,000.00$ | \$10,372.00 | \$1,670,830.00 | \$27,000.00 |
| GPI | 21 full time <br> 1 part time |  |  | \$195,653.00 | \$87,949.00 | \$232,863.00 | Terminal \$839,077.00 Other \$234,776.00 | Park \$888,2+65.00 Rental \$1,226,013.00 | \$109,983.00 | AG \$20,182.00 Other \$119,917.00 | \$128,205.00 |
| Mso | 30 full time <br> 15 part time | appx 500 | \$0.00 |  | \$71,085.00 | \$841,938.00 | \$1,421,832.00 | Parking \$1,881,956 <br> Rental \$1,162,644 | \$384,605.00 | \$810,923.00 | \$207,899.00 |
| SDY | 2 full time \& 1 seasonal |  | County $\$ 231,000$ <br> City \$19,000.00 | $\begin{aligned} & \$ 20,200.00 \\ & \$ 0.00 \text { Tie downs } \end{aligned}$ | \$11,000.00 | \$18,400.00 | \$21,600.00 | \$3,000.00 | \$2,200.00 | \$8,000.00 | \$0.00 |
| WYs | 1 full time \& 3 seasonal | 25 at Terminal | \$12,000.00 | \$8,022.00 | \$16,814.00 | \$17,744.00 | \$57,526.00 | \$163,684.00 | \$5,782.00 | \$37,013.00 | \$8,848.00 |
| GGW | 3 Full Time <br> 1 Part time | 36 | \$26,000 | \$59,270.00 | \$470,500.00 <br> (Airport owns FBO) | \$0.00 | \$91,020.00 | \$0.00 | \$175.00 | \$30,848.00 | \$0 |

## PARKING LOTS

AIRPORT OPERATED BY LOT CAPACITY LEASE TERM CONCESSIONFEES RATES
BIL

BZN Republic
BTM Airport 300

GTF Republic 1020
040

HLN Airport
625 Long Term
96 Short Term
GPI

## Standard

 650Weekly - $\$ 48.00$
N/A
NA
EQUIPMENT OWNED BY OPERATING HOURS

## EM

187
24hr / day
days / week

Long term 554 Short term 161 Credit Card 448

11-1-2014t06-30-2024 $50 \%$ up to $\$ 200,000$ $80 \% \$ 200,000$ to $\$ 500,000$
$85 \% \$ 200,000$ to $\$ 1,200,00$

Expires 12-31-2021
$\$ 0.00-\$ 2,200,000.00$
OVER $\$ 2,200,000.00$
$\$ 2,542,500$ M $\$ 2,342,500$ м.A.G.

70\% Short Term: First 1/2hr $\$ 2.00$ Each Add $1 / 2 \mathrm{hr} \$ 1.50$
Max for $24 \mathrm{hrs} \$ 15.00$ Max for 24 hrs $\$ 15.00$
Long Term: First hr $\$ 2.50$ Each Add $1 / 2 \mathrm{hr} \$ 1.50$ Max for 24 hrs $\$ 9.00$ Express Lot: First $1 / 2 \mathrm{hr} \$ 2.00$ Each Add 1/2 hr $\$ 1.50$ Max for 24hrs $\$ 11.00$

$$
\begin{aligned}
& 5 \text { year } \\
& \text { exp } 8 / 31 / 20
\end{aligned}
$$

Short Term: 0-30 min free $31-60 \$ 2.00, \$ 1.00$ each extra 30 min 0.\$500,00
$\$ 500,001-\$ 1,000,000$
$93.5 \%$ $\$ 500,001-\$ 1,000,00092$ max $\$ 11.00$ per day $\$ 77.00$ per week $\max \$ 11.00$ per day, $\$ 77.00$ per week Long Term: 0-30 min free
max $\$ 8.00$ per day $\$ 48.00$ per week
Free
$0-15$ min free
Long term $\$ 2.00$ 1st hr (min. charge) Long term $\$ 2.00$ east
$\$ 7.00 / 24 \mathrm{Hr} . \$ 35.00$ weekly max
$\$ 3 /$ day Short term Airport
$\$ 8.00$ / day
Airport

Airport
$0-15 \min$ free
$16-30 \mathrm{~min}-\$ 1.00$
24 hours $\$ 11.00$
Credit card lot
$0-15 \mathrm{~min}$ free
$0-15 \mathrm{~min}$ free
$16 \mathrm{~min}-60 \mathrm{~min} \$ 2.00$
$16 \min -60$ min $\$ 2.00$
24 hours $\$ 8.00$
yr $3-5 \$ 400,000$ MAG $50 \%$ - $\$ 150,000$
$70 \%$ - $\$ 150,000-\$ 200,000$ $84 \%$ - $\$ 300,000-\$ 1,200,000$ $91 \%>\$ 1,200,000$

| 100\% Airport | \$3/ day <br> Short term - free for 1 hour |
| :--- | :--- |

\$250,000.00 MAG \& percent
of revenue.
Airport


Airport


MAG $\$ 900,000.00$
N/A
$\qquad$

24 hr/day
7 days a wee

24 hours

24 hoursemployees

N/A
\$15/month Non-air
Air-crew
$\$ 5 /$ month Terminal

24 hours

24 hours

N/A
,

None
25
\$2,342,500.00
\$2,577,299.00 from STANDARD SP Plus Corp.
$\$ 0.00$
\$951,953.00
$\$ 400,000.00$
\$0 \$705,622.00

## RENTAL CAR FEES AND CHARGES

| AIRPORT | HERTZ | AVIS / ENTERPRISE | ALAMO / NATIONAL | BUDGET / THRIFTY | RENTAL CAR ADDITIONAL CHARGES | OFF-AIRPORT CAR CHARGES |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| BIL | $10 \%$ of gross | Enterprise | Alamo/National | Thrifty/Dollar |  |  |
|  |  | $10 \%$ of gross | $10 \%$ of gross | $10 \%$ of gross | Counter Space ${ }^{\text {a }}$ 4.21 |  |
|  | M.A.G. $\$ 385,000$ | M.A.G. \$159,502 | M.A.G. $\$ 335,000$ | M.A.G. \$122,000 | Ready Car Stalls \$34.15/month/ea |  |
|  |  | AVIS / Budget |  |  |  |  |
|  |  | 10\% of gross |  |  | sq ft prorated between car rentals |  |
|  |  | M.A.G. \$150,000 |  |  | Car wash ground \$. 29 |  |
| BZN | Hertz | Enterprise |  | Budget |  |  |
|  | 10\% of gross | $10 \%$ of gross | 10\% of gross | 10\% of gross | Land rent for car wash bldgs | 10\% of gross |
|  | M.A.G. \$180,000 | M.A.G. $\$ 180,000$ | M.A.G. \$180,000 | M.A.G. \$180,000 | Customer Facility Charge $\$ .75$ per rental day Water and Sewer | (airport generated business) |
|  |  |  |  | Thrifty/Dollar | Counter Space \$22.27 PSFPA |  |
|  |  |  |  | 10\% of gross | Ready/Return Stalls \$100 /stallyear |  |
|  |  |  |  | M.A.G. \$180,000 |  |  |
| втм | 10\% of gross | 10\% of gross | Not on airport | 10\% of gross | Car Wash fee of \$4.00/ Car Rented | 5\% of gross |
| GTF | $10 \%$ of gross | 10\% of gross | 10\% of gross | N/A | Counter Rental $\quad \$ 674 / \mathrm{mo}$ Average | 7.5\% of gross |
|  | M.A.G. of $\$ 160,000$ | AVIS M.A.G. of $\$ 160,000$ | M.A.G. of $\$ 160,000$ |  | Ready stall rental $\$ 12 / \mathrm{mo} / \mathrm{per}$ |  |
|  |  | Enterprise M.A.G. of \$132,000 |  |  | $\begin{array}{ll}\text { Return stall rental } \\ \text { Service building }\end{array} \$ \$ 650 / \mathrm{mo} / \mathrm{mo} /$ per |  |
| HLN | Annual | Annual | Annual | N/A | \$1.75/day / contract for misc. improvements | 5\% of gross |
|  | 10\% of gross | 10\% of gross | 10\% of gross |  |  |  |
| GPI | $10 \%$ of gross | $10 \%$ of gross | $10 \%$ of gross | 10\% of gross | Ready \& return spaces $\$ 4.00 /$ each / month | 10\% of gross |
| MSO | Hertz/Thrifty | Avis/Budget | Alamo/National | Enterprise |  |  |
|  | \$1.15/tt/ month or \$665/m increase 3\%/yr | \$1.15sq/t/month or \$568/m increase 3\%/yr | \$1.15sq/t/month or $\$ 561.20 \mathrm{~mm}$ increase 3\%/yr | \$1.51/t or $5561 / \mathrm{m}$ increase 3\%/yr | Car Wash Facilities $\$ 787.00$ / month <br> Ready stalls $\$ 10.00$ / month/ stall ( 70 stalls) or $\$ 700$ per month Storage stalls $\$ 85 /$ month / stall <br> $\$ 3.00$ per day contract fee separate from gross receipts | 6\% of gross on airport generated business |
|  | First year Guarantee \$119,000 | First year Guarantee \$90,000 | First year Guarantee $\$ 131,000$ | First year Guarantee \$90,131 |  | parking in pay lot no limit |
|  | Second year Guarantee \$187,500 | Second year Guarantee \$150,000 | Second year Guarantee \$220,000 | Second year Guarantee \$110,001 |  |  |
|  | Third year Guarantee \$188,500 | Third year Guarantee \$ 150,000 | Third year Guarantee \$225,000 | Third year Guarantee \$ $\$ 110,013$ |  |  |
|  | Fourth year Guarantee \$189,500 | Fourth year Guarantee \$150,000 | Fourth year Guarantee \$230,000 | Fourth year Guarantee \$110,025 |  |  |
|  | Fifth year Guarantee $\$ 190,500$ | Filth year Guarantee \$150,000 | Fith year Guarantee $\$ 235,000$ | Filth year Guarantee \$110,037 |  |  |
| SDY | N/A |  | N/A | Priceless Rent a Car \$250/month + $\$ 5$ per rental |  | N/A |
| wYs |  | Avis <br> $\$ 2.75$ / sq ft / mo $+10 \%$ of gross sales, $75 \%$ of M.A.G. of previous year |  | Budget <br> \$2.75 / sq ft / mo $+10 \%$ of gross sales, $75 \%$ of M.A.G. of previous year | None |  |
| GGW | N/A | N/A | N/A | N/A | N/A | N/A |

## LANDING FEES

| AIRPORT | SCHEDULED CARRIERS | NON-CONTRACT OR SUPPLEMENTAL CARRIERS | AIR TAXI OF OTHER GIA REVENUE FLIGHTS | NON-REVENUE GENERAL AVIATION | MINIMUM A/WEIGHT FOR CHARGES |
| :---: | :---: | :---: | :---: | :---: | :---: |
| BIL | \$1.58/1000 lbs. | \$1.89 / 1000 lbs | None | None | 12,500 lbs |
| BZN | \$1.06/1000 lbs. | $\$ 1.50 / 1000 \mathrm{lbs}$ <br> 25.00 minimum | None unless over $12,500 \mathrm{lbs}$ or scheduled such as freight haulers | No charge unless over 12,500 lbs | Scheduled or 12,500 lbs |
| BTM | \$1.31/1000 lbs | \$1.54 / 1000 (Non-signatory) | \$1.54 / 1000 lbs min over $11,000 \mathrm{lbs}$ <br> $\$ 15$ minimum under $11,000 \mathrm{lbs}$ - $\$ 4.50$ minimum | $\$ 1.54$ / 1000 lbs over 11,000 lbs (\$15 min) No charge under $11,000 \mathrm{lbs}$ | 10,500 lbs |
| GTF | \$1.27/1000 lbs | \$1.91/1000 lbs | None unless over 12,500 lbs and does not pay fuel flowage. | \$. 06 fuel flowage fees | 12,500 lbs |
| HLN | \$1.00 / 1000 lbs | \$1.50 / 1000 lbs | \$1.50 / 1000 lbs over $10,500 \mathrm{lbs}$ | No charge | 10,500 lbs |
| GPI | \$0.87/1000 lbs | \$0.96 / 1000 lbs | No Charge | No Charge | Scheduled or 12,500 lbs |
| Mso | \$1.85/1000 lbs | \$2.41/1000 if $\mathrm{a} / \mathrm{c}$ is over $12,500 \mathrm{lbs}$ | Same | No charge unless over 12,500 lbs | 12,500 lbs |
| SDY | Ramp fee $\$ 300.00$ / mo, flat rate | \$2.00 / 1000 lbs if a/c is over 6,000 lbs | \$2.00 / 1000 lbs if $\mathrm{a} / \mathrm{c}$ is over 6,000 lbs | \$2.00 / 1000 lbs if a/c is over 6,000 lbs | 6,000 lbs |
| wYs | \$1.35/1000 lbs | 9,000 lbs. To 15,500 lbs. $=\$ 25.00$ greater than $15,500=\$ 1.60 / 1000 \mathrm{lbs}$ | Same as non-contract / supplemental | None under 9,000 lbs <br> $15,000 \mathrm{lbs}-15,500 \mathrm{lbs} \$ 25$ <br> greater than 15,500 = \$1.60 / 1000 lbs | No minimum for revenue flights, otherwise 9,000 lbs |

## MISCELLANEOUS SERVICES

AIRPORT
SERVICE
RATE OR FEE

$$
\$ 1,137.00 \text { month }
$$

## HANGARS / TIEDOWNS

| AIRPORT | AIRPORT OWNED | RENTAL | LARGE HANGAR CHARGE | T-HANGAR CHARGE | FBO BUILDING CHARGE | TIEDOWN FEES | ANNUAL REVENUE FROM TIEDOWNS AND HANGARS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| BIL | 8 units |  | \$2.94 to \$5.48 PSFPA for Hangers | Ground Rent \$. 22 PSFPA | Ground Rent $\$ .20$ to \$. 26 PSFPA | All tie downs handled by FBO's | \$270,072.00 |
| BZN | 5 units |  | \$. 10 sq/ft/year Commercial $\$ .085$ sq/ft/year - Non Commercial | \$ 150 / month | \$45,150 / year - 10,560 sq ft | \$ 20 / month Based Aircraft up to $12,500 \mathrm{lbs} \$ 10.00$ per day $12,501-30,000 \$ 20.00$ per day 30,001 \& over $\$ 30.00$ per day | \$90,413.00 |
| втм | None | N/A | N/A | N/A | Ground Rent - \$. 99 sq/ft/year | Tie down fees handled by FBO | \$0.00 |
| GTF | Yes | To FBO \& AVMAX | \$. 14 sq/ft improved <br> $\$ .12$ sq/ft unimproved | N/A | Hangers vary with leases | FBO handles | Hangar rentals \$51,000.00 |
| HLN | Yes - 43 units | \$110 / month <br> \$88/month (open hangars) | \$. $15 \mathrm{sq} / \mathrm{ft}$. | \$99.00-\$200 / month | Under Buildings - \$. 1455 sq/ft/year Ground/Ramps - \$.07/sq/ft/year | No charge | T-Hangers \$50,000.00 |
| GPI | 4 units | \$150.00/month |  |  | Ground Rent | All tiedowns handled by FBO | \$7,200.00 |
| Mso | 1 occupied by USFS | \$231,497 / year |  |  |  |  |  |
| SDY | 2 airports | \$1,200 / year | N/A - FBO's | 0 | \$. $12 \mathrm{sq} . \mathrm{ft}$. | 0 | \$2,957.00 |
| wYs | None | Commercial \$. 18 sq/ft/year | N/A | N/A | Improved Ground - $\$ .13$ sq/ft/year Unimproved Ground - $\$ 0.65$ sq/ft/year | All tiedowns handled by FBO | \$8,022.00 |
|  |  | GA - N/A |  |  |  |  |  |
| GGW | 20 T-Hangars <br> 3 Large hangars | \$83-\$116/month | \$900-\$9,000/year per aircraft | \$83-\$116 per month | None - Airport owns FBO | None | \$60,000 |

## FUEL CONCESSION

| AIRPORT | SERVICES PERFORMED BY: | FUEL FLOWAGE FEE (CENTS) ON SALE TO: |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | NAMES OF OPERATORS: | AIRPORT | SCHEDULED CARRIERS | US GOVERNMENT | REGULAR RETAIL |
| BIL | Edward's Jet Center | BIL | None | \$. 08 / gallon | \$.08/gallon |
| BZN | Yellowstone Jetcenter | BZN | None | 0 | \$ .06 / gallon |
|  | Arlins Aircraft |  |  |  |  |
| BTM | Butte Aviation | втм | None | \$. 10 / gallon | \$. 10 / gallon |
| GTF | Front Range Aviation Holman Aviation | GTF | None | $\$ .06$ on those not based here if they purchase fuel from FBO's | \$. 06 per gallon or landing fee |
| HLN | Exec Air Full and Self Service | HLN | None | \$.075 / gallon | \$. 075 / gallon |
| GPI | Glacier Jet Center | GPI | \$. 06 / gallon | \$. 06 / gallon | \$. 06 / gallon |
| mso | Northstar Air Express | Mso | None | \$. 05 / gallon non-signature | \$. 05 / gallon |
|  | Minuteman Aviation |  |  | \$.00 / gallon signature |  |
| SDY | Richland Aviation | SDY | \$. 06 / gallon Avgas | \$. 07 / gallon 100 LL | \$. 06 / gallon Avgas |
|  | Sidney Air Service |  | \$.08 / gallon Jet A | \$ .09 / gallon Jet A | \$. 08 / gallon Jet A |
| wYs | Yellowstone Aviation | WYs | \$. 09 / gallon | \$. 09 / gallon | \$. 09 / gallon |
| GGW | Wokal Field-Valley County Airport | GGW | N/A | N/A | N/A |
| GDV |  |  |  |  |  |

"

## US GOVERNMENT AVIATION

| AIRPORT | US GOVERNMENT UNITS BASED ON AIRPORT | NUMBER AND TYPE OF AIRCRAFT | USE CHARGE PAID BY US GOVERNMENT |
| :---: | :---: | :---: | :---: |
| BIL | USDA | 1 Helicopter | None |
| BZN | None |  |  |
| втм | None |  |  |
| GTF | Montana Air National Guard DHS | 18 F-15's <br> 3 Helicopters <br> 2 Citations <br> 1 C206 | \$1 per annum and provide all ARFF |
| HLN | Army National Guard USFS <br> DNRC <br> FWP <br> DOT | 1 Twin; 22 helicopters <br> Seasonal Tankers and helicopters <br> 5 Helicopters, 2 fixed wing <br> 3 Helicopters, 2 fixed wing <br> 4 Fixed wing | \$97,500.00 - Airport Joint Use Fee $\$ 20,000$ (depends on fire season) |
| GPI | None |  |  |
| Mso | USFS | Seasonal Tankers <br> 2 Sherpas <br> 1 Kingair <br> 2 C206 | Landing Fees |
| SDY | None | None | None |
| wYs | USFS | Various | None |
| GGW | None | None | None |

## LIMOUSINE OR SHUTTLE SERVICE

| AIRPORT | OPERATED BY: | LEASE PERIOD | CHARGES | OPERATED BY | LEASE PERIOD | CHARGES |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| BIL | None | None |  | None | None |  |
| BZN | Karst Stage / 4×4 Stage | 3 years (exp 9-30-17) | MAG $\$ 50,000$ <br> Sedan (1-6 Seats) \$2.00 / Departing Trip Van (7-15 Seats) \$12.00 / Departing Trip Mini Bus (16-25 Seats) \$20.00 / Departing Trip Motor Coach (26+ Seats) \$30.00 Departing Trip | Greater Valley Taxi Uber | None | Sedan (1-6 Seats) \$2.00 / Departing Trip Van (7-15 Seats) \$12.00 / Departing Trip Mini Bus (16-25 Seats) \$20.00 / Departing Trip Motor Coach (26+ Seats) \$30.00 Departing Trip |
| BTM | Hotel / Motel - Shuttle | None | \$45 / month built into signage | City Taxi | None | 0 |
| GTF | Hotel / Motel - Shuttle | None None | None None | Diamond Cab | None | None |
| HLN | Luxury Shuttle | 2 year | \$25/month | Capital City Taxi | None | \$25/month |
| GPI | Various Operators | Operations Agreement 1 year | \$300/year | Various | Operations Agreement 1 year | \$300.00 / year |
| Mso | Hotel / Motel - Shuttle | None <br> None | \$75 / quarter to \$115 / quarter | Green Taxi <br> Airport Shuttle <br> Yellow Cab | Month to month | \$75.00 / quarter |
| SDY | None | None | None | None | None | None |
| wYs | Hotel / Motel - Shuttle | None | None | Yellowstone Road Runner | None | None |

## BUILDING RENTALS

| AIRPORT | COUNTER SPACE \$/SQ. FT. | OFFICE SPACE \$ISQ. FT. | OTHER AREAS \$ISQ. FT. | RENTAL (FED. GOV.) OR RENT FREE SPACE \$/SQ. FT. | AIR FREIGHT BLDG OWNED BY | AIR FREIGHT BLDG RENTAL \$/SQ. FT. | A. UTILITIES/SERVICES PROVIDED IN RENTAL FEE? YIN <br> B. HOUSE KEEPING PERFORMED BY ? |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| BIL | 44.21 sq/ft/year | 44.21 sq/ft/year | Finished Space \$45.28 <br> Baggage Makeup <br> Hold rooms <br> Lower Level | Office Rental-Terminal(incl, utilities \& Janitorial) TSA - \$39.50 sq/ft/year | Airport | NONE | A. Yes <br> B. Airport - Terminal space only |
| BZN | \$22.27 sq/ft/year | \$22.27 sq/fityear | \$12.97 sq. ft. finished | FAA $\$ 13.31 \mathrm{sq} / \mathrm{ft} / \mathrm{year}$ <br> Terminal - TSA \$21.61 | Clifford Family Intervivos Trust | N/A | A. Yes <br> B. Airport |
| BTM | \$32.96 sq/ft/year | \$32.96 sq/ft/year | Sterile Holding $\$ 32.96$ <br> Bag Return $\$ 24.00$ <br> Bag Makeup $\$ 24.00$ <br> Garage $\$ 11.00$ <br> TSA $\$ 17.00$ | $\$ 8.10 /$ sq. ft. <br> FAA \& F\&E <br> 100 sq. ft. free to customs | None | None | A. Yes <br> B. Airport |
| GTF | \$15.95 sig 1 yr. | 23.93 sq/ft/year | \$15.96 | TSA - \$23.93 / sf \& Utility \& Maintenance | Airport | N/A | A. Yes <br> B. Airport |
| HLN | \$15.00 sq/ft/year | \$15.00 sq/ftlyear | \$12.00 sq/ft/year | Miscellaneous \$15-\$20.00/sq.ft. | None | None | A Varies <br> B. Airport |
| GPI | \$29.85 / sq. ft. / yr Sig <br> \$32.84 / sq. ft./yr non - Si |  | N/A | N/A | None | None | A. Yes <br> B. Airport- Terminal Only |
| Mso | \$31.40 Signatory/yr. plus 30\% non-signatory | Rent - \$1.83 / sq/ft/month Travel Agency sq/ft/month (office/public) | Real Estate \$2.16 sq/ft/month | TSA $\$ 49.38 \mathrm{sq} / \mathrm{ft} / \mathrm{mo}$. <br> FAA AFS \$5291.51/month | None | None | A. Yes-utilities <br> B. Minimum of house keeping |
| SDY | \$12.00 sq/ft/year |  | Storage space $\$ 3.60 / \mathrm{sq} / \mathrm{ft} / \mathrm{month}$ | None | N/A | N/A | A. Yes <br> B. Airport |
| wYs | \$2.75 sq/ft/month | \$2.75 sq/ft/month | Winter Storage $\$ 1.00$ sq/ft/month | TSA \$8,632 / year | N/A | N/A | A. Yes <br> B. Airport |
| GGW | \$6.41 sq/ft/month | \$0.594 sq/ft/month | None | TSA Office \$3.33 sq/ft/month | N/A | N/A | A. Yes <br> B. Airport-Terminal, shared spaces only |


|  | RESTAURANTIFOOD SERVICE |  |  | GIFT SHOP |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Arpoort | оревateber: | Lease prriod ootions | feess ratis | ARroort | оревatebir | Lease priod a optons | fess arates |
| ви | Artrostrec | Expiess 3131077 | $\begin{aligned} & 10 \% \text { up to } \$ 800,000 \\ & 11 \% \text { over } \$ 800,000 \\ & \text { MAG } \$ 50 \text { 000 } \end{aligned}$ | ${ }^{\text {ви }}$ | Aitroar |  |  |
| ${ }_{\text {8za }}^{\text {gin }}$ |  | 7ytreseeps saru2 | $\begin{aligned} & 17.5 \% \text { on food } \\ & 20 \% \text { on alcohol } \\ & \text { MAG } \$ 250,000 \\ & 0 \% \quad \$ 0.00-\$ 200,000 \\ & 5 \% \quad \text { over } \$ 200,000 \end{aligned}$ | stm | Montana Gift Corra | Epiessaraz |  |
| от | Afresest | Expies Muneors |  | orf | artes | Expres $11 / 420018$ |  |
| ${ }^{\text {Hu* }}$ | Capanamaxs |  |  | нLN | coness | na | nomenens |
| ${ }^{\text {or }}$ | Lemasasio |  | Tomotgoss | ${ }^{\text {or }}$ | Monama are obit |  | Jomotgoss |
| mso |  |  |  | mso | Hap couny cits |  |  |
| sor | NA | Na | na | sor | None | na | Na |
| ws | Smode emmeratate | ${ }_{5}$ yearesease |  | ws | None |  |  |
| cow | NA | Na | NA | ${ }^{\text {cow }}$ | None | na | NA |

COCKTAIL LOUNGE OR BAR

| AIRPORT | OPERATED BY | LEASE PERIOD \& OPTIONS | FEES \& RATES | AIRPORT | OPERATED BY | LEASE PERIOD \& OPTIONS | FEES \& RATES |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| BIL | Air Host Inc. | Expires 1/31/2017 | Included in Restaurant Gross Revenue | BIL | Operated by gift shop and restaurant |  | Included in concession \& gross revenue |
| BZN | Copper Horse | Expires 5/31/22 | $17.5 \%$ on food <br> 20\% on alcohol <br> MAG included in restaurant | BZN | Operated by gift shop and restaurant | N/A | Included in concession \& gross revenue |
| BTM | The Leopard Café |  | $\begin{array}{ll} 0 \% & \$ 0.00-\$ 200,000 \\ 5 \% & \text { over } \$ 200,000 \end{array}$ | втм | New Lessee | 3 years | 10 to $20 \%$ of gross |
| GTF | Air Host, Inc. | Expires 11-14-2018 | $9 \%$ $\$ 0-\$ 1$ Million <br> $12 \%$ $\$ 1$ Million - $\$ 1.2$ Million <br> $13 \%$ $\$ 1.2$ Million $-\$ 1.5$ Million <br> $14 \%$ In excess of $\$ 1.5$ Million | GTF | Air Host, Inc. | 11/14/2018 | $10 \%$ of all sales plus $\$ 41.00$ / month |
| HLN | Part of Restaurant | N/A |  | HLN | Restaurant | N/A |  |
| GPI | Part of Leyrna Bistro |  |  | GPI |  |  |  |
| mso | Jedediah's | Expires 6/30/2021 | \% of gross years 4-10 <br> $10 \%$ to $\$ 800,000$ <br> $11 \%$ to $\$ 1,200,00$ <br> $12 \%$ to $\$ 1,201,000$ and above | Mso | Valley Vending <br> Pepsi <br> Coke | Annual | 30\% of gross |
| SDY | N/A | N/A | N/A | SDY | Airport | N/A | Income \$605.00 |
| wYs | Smoke Jumper Café | $5 y r$ lease | 10\% of gross | WYs | Jerrys Enterprises | N/A | 10\% of gross |
| GGW | N/A | N/A | N/A | GGW | Blue Rock Coke | $\begin{aligned} & \text { N/A } \\ & \text { N/A } \end{aligned}$ | 10\% of gross <br> $10 \%$ of gross |
| GDV |  |  |  |  |  |  |  |

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## LAND MANAGEMENT

| AIRPORT | IMPROVED AIRPORT LAND | UNIMPROVED AIRPORT LAND | INDUSTRIAL PARK | NUMBER | CROPS GROWN | FINANCIAL ARRANGEMENTS WITH LESSEE |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| BIL | \$ 28 sq/ft/year | \$ 22 sq/ft/year | \$ $29 \mathrm{sq/ft}$ /year | 2200 | None | N/A |
| BZN | $\$ .30$ sq/ft in terminal area <br> \$. 10 pr sq/ft - Commercial General Aviation <br> $\$ .085$ sq/ft/year in non-commercial GA | N/A | N/A | 890 | Hay | Varies |
| втм | \$ $.18 \mathrm{sq/ft} / \mathrm{y}$ ear | \$ . 11 sq/ft/year | Per negotiation | 15 | Hay | \$500 / year |
| GTF | \$ .14 sq/ft/year | \$ $.12 \mathrm{sq/ft/year}$ | N/A | 750 | Hay, Wheat, and Barley | Hay Airport receives $331 / 3 \%$ of crop tonnage Wheat \& Barley Airport receives $25 \%$ of income |
| HLN | $\$ .15$ sq/ft / building - Aviation up to $\$ 12.50$ sq/ft for commercial subdivisionnon aviatio commercial | \$. 14 sq/ft/year | FMV | N/A | N/A | N/A |
| GPI | \$. 37 sq/ft/year | \$. 37 sq/ft/year | N/A | N/A | Various crops |  |
| Mso | \$. 15 sq/ft/year - Hangars | N/A | N/A | N/A | N/A | N/A |
| SDY | \$. 048 sq/ft/year | \$. 048 / sq ft | None | 130 acres <br> 32 acres <br> 32 acres | Hay <br> Hay <br> Hay | for sale $\$ 65$ per Ton on airport for sale $\$ 65$ per Ton on airport for sale $\$ 65$ per Ton on airport |
| wYs | Bulk Plant - \$13,500 <br> Sewer Lagoon - \$20,000 |  | None | 49.61 | N/A | N/A |
| GGW | \$0.15 X (1.5Xsq/ft) | \$0.15 X (1.5Xsq/ft) | None | 815 Acres 137 Acres | Wheat \& Bareley Livestock Pasture | $\$ 29.73$ per acre <br> $\$ 8.03$ per acre |

## ADVERTISING

| AIRPORT | AGENT | LEASE | CONCESSION FEE OR RATES |  | DIRECT HOTEL PHONES - CHARGE PER PHONE |
| :---: | :---: | :---: | :---: | :---: | :---: |
| BIL | Epcon Sign | Expires 12/31/2016 | 70\% of gross revenues (minimum of \$80,000) |  | Included with advertising information |
| BZN | Airport | N/A | Baggage claim $41 \times 40$ inch sign $\$ 135 /$ month Display case Boarding Bridge $\quad \$ 120 /$ month $\$ 275 /$ month | luggage carts \$295/month Website $\$ 12.52 /$ month | Brochure, 155 Spaces 4" x 9" each for $\$ 210.00$ / year $\$ 55$ per month each telephone board |
| втм | Airport | 10 years | \$45-\$125 / month <br> Telephone board \$100 / month |  | Use of included in advertising price |
| GTF | Fat Moose | 1-1-05 thru 12-31-2017 | $35 \%$ of Gross revenue or \$ $\$ 45,000$ MAG |  | Monthly charges vary from $\$ 60$ to $\$ 190$ |
| HLN | Airport | N/A | Bag Claim Large sign $\$ 83.00$ month <br> Telephone board $\$ 125.00$ <br> Bag Belt Displays $\$ 55.00$ month <br> Brochure Rack $\$ 10.00$ month <br> Website Link / \$10 month |  | Small display $\$ 75.00$ per month |
| GPI | Airport | N/A | N/A |  | N/A |
| Mso | Airport | N/A | N/A |  | Included in Advertising |
| SDY | None | N/A | N/A |  | N/A |
| wYs | Airport | 1 season | $\$ 225.00$ per ad board $24 " \times 36$ " <br> $\$ 400.00$ per Board 4'x8' |  | N/A |
| GGW | Airport | N/A | Electronic Display in Terminal Lobby / Free for conder | mmunity events | N/A |

